



Certified Procurement  
Management Professional  
VS-1446

**Vskills Certifications**

Vskills Brochure



Skills for a secure future

# Certified Procurement Management Professional

### Certification Code: VS-1446

Every organization procures goods or services, to provide end product or services to its customers.

The role of managing procurement is a complex one, which demands a wide range of business skills and commercial expertise to succeed. Procurement professionals aim to maximize the value of what the business procures.

### Why should one take this certification?

The Vskills Procurement Management Professional provides a platform to professionals and students to showcase their skills in procurement management.

The certification also helps candidates to enhance their skills in procurement management.

### Who will benefit from taking this certification?

The certifications is a must for professionals , managers, senior executives working in procurement or purchase function of organization, to move up the career ladder and demonstrate their expertise in procurement management.

### Test Details

- **Duration:** 60 minutes
- **No. of questions:** 50
- **Maximum marks:** 50, Passing marks: 25 (50%)

There is no negative marking in this module.

### Fee Structure

Rs. 3,499/- (Excludes taxes)\*

\* Fees may change without prior notice, please refer <http://www.vskills.in> for updated fees

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### **1. Procurement Management**

- 1.1 What is Procurement Management
- 1.2 The Procurement Process
- 1.3 Make or Buy Analysis
- 1.4 Supplier Management
- 1.5 Contract Basics
- 1.6 Global Sourcing
- 1.7 E-procurement

### **2. Cost and Value Analysis System**

- 2.1 Value Analysis
- 2.2 Tools for Value Analysis
- 2.3 Cost Analysis
- 2.4 Cost Analysis Techniques

### **3. Negotiation Skills**

- 3.1 Basic Approaches for Negotiation
- 3.2 Strategy and Planning for Negotiation
- 3.3 Tactics of Effective Negotiation

### **4. Purchase Management System**

- 4.1 What is Purchasing
- 4.2 Purchase Department
- 4.3 Methods of Purchasing
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### **5. Vendor Management**

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### **6. Materials Planning**

- 6.1 Materials Planning Need
- 6.2 Factors Affecting Materials Planning
- 6.3 Tools of Materials Planning
- 6.4 Principles and Procedure for Materials Planning
- 6.5 MRP (Material Requirements Planning)
- 6.6 MRP Processing
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- 6.8 Materials Budgeting
- 6.9 Materials Budgeting Concepts
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- 7.1 Material Classification
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- 7.4 Material Codification Systems
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- 7.6 Material Simplification
- 7.7 Levels of Standardization

## **8. Material Handling**

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- 8.4 Waste Management - Surplus and Obsolete
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## **9. Stores Management and Warehousing**

- 9.1 Stores Functions and Objectives
- 9.2 Types of Stores
- 9.3 Stores Layout and Storage
- 9.4 Successful Store-Keeping Factors
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- 10.3 Quality Management
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- 10.5 TQM
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- 10.8 Double and Multiple Sampling

## **11. Legal Framework**

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- 11.2 The Sales of Goods Act, 1930

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- 12.1 Procurement Future Trends
- 12.2 Sustainable Procurement
- 12.3 Procurement Automation
- 12.4 Big Data and Procurement
- 12.5 Material Management Trends
- 12.6 RFID and Material Management
- 12.7 Material Management and Big Data

## Certifications

- ▶ **Accounting, Banking & Finance**
  - Certified GST Professional
  - Certified AML-KYC Compliance Officer
  - Certified Business Accountant
  - Certified BASEL III Professional
  - Certified GAAP Accounting Standards Professional
  - Certified Treasury Markets Professional
- ▶ **Big Data**
  - Certified Hadoop and Mapreduce Professional
- ▶ **Cloud Computing**
  - Certified Cloud Computing Professional
- ▶ **Design**
  - Certified Interior Designer
- ▶ **Digital Media**
  - Certified Social Media Marketing Professional
  - Certified Inbound Marketing Professional
  - Certified Digital Marketing Professional
- ▶ **Foreign Trade**
  - Certified Export Import (Foreign Trade) Professional
- ▶ **Health, Nutrition and Well Being**
  - Certified Fitness Instructor
- ▶ **Hospitality**
  - Certified Restaurant Team Member (Hospitality)
- ▶ **Human Resources**
  - Certified HR Compensation Manager
  - Certified HR Staffing Manager
  - Certified Human Resources Manager
  - Certified Performance Appraisal Manager
- ▶ **Office Skills**
  - Certified Data Entry Operator
  - Certified Office Administrator
- ▶ **Project Management**
  - Certified Master in Project Management
  - Certified Scrum Specialist
- ▶ **Real Estate**
  - Certified Real Estate Consultant
- ▶ **Marketing**
  - Certified Marketing Manager
- ▶ **Quality**
  - Certified Six Sigma Green Belt Professional
  - Certified Six Sigma Black Belt Professional
  - Certified TQM Professional
- ▶ **Logistics & Supply Chain Management**
  - Certified International Logistics Professional
  - Certified Logistics & SCM Professional
  - Certified Supply Chain Management Professional
- ▶ **Legal**
  - Certified IPR & Legal Manager
  - Certified Labour Law Analyst
  - Certified Business Law Analyst
  - Certified Corporate Law Analyst
- ▶ **Information Technology**
  - Certified Angular JS Professional
  - Certified Basic Network Support Professional
  - Certified Business Intelligence Professional
  - Certified Core Java Developer
  - Certified E-commerce Professional
  - Certified IT Support Professional
  - Certified PHP Professional
  - Certified Selenium Professional
- ▶ **Mobile Application Development**
  - Certified Android Apps Developer
  - Certified iPhone Apps Developer
- ▶ **Security**
  - Certified Ethical Hacking and Security Professional
  - Certified Network Security Professional
- ▶ **Management**
  - Certified Corporate Governance Professional
  - Certified Corporate Social Responsibility Professional
  - Certified Leadership Skills Professional
- ▶ **Life Skills**
  - Certified Business Communication Specialist
  - Certified Public Relations Officer
- ▶ **Media**
  - Certified Advertising Manager
  - Certified Advertising Sales Professional
- ▶ **Sales, BPO**
  - Certified Sales Manager
  - Certified Telesales Executive

& many more job related certifications

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