



Certified Team Leader

VS-1433

Vskills Certifications

Vskills Brochure



Skills for a secure future

Certified Team Leader

Certification Code VS-1433

Managing teams is the foremost requirement and important skills for managers and leaders, in an organization. Increased competition and globalization has made team management a challenging task for today's leaders.

Leaders need to be proficient in team management skills like building influence, motivating team members, conflict management, negotiation and group decision making, to manage teams effectively.

Why should one take this certification?

The course on Team Leader, provides insight to individual to improve and develop team management skills for becoming an effective team leader.

The certification also validates and recognizes team management skills of the candidate, under the assessment and certificate program.

Who will benefit from taking this certification?

The program is apt for team leaders, middle-level managers and senior managers to progress and cultivate their team management skills for effective leadership.

Test Details

- **Duration:** 60 minutes
- **No. of questions:** 50
- **Maximum marks:** 50, Passing marks: 25 (50%)

There is no negative marking in this module.

Fee Structure

Rs. 3,499/- (Excludes taxes)*

*Fees may change without prior notice, please refer <http://www.vskills.in> for updated fees

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- 1.8 Managing Diversity
- 1.9 Team Performance Management

2. Influence Building

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- 2.3 Connect and Influence
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3. Motivating Individuals

- 3.1 What is Motivation
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- 3.4 How to Boost Motivation
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4. Conflict and Negotiation Management

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- 4.8 The Seven Basic Steps in Negotiation
- 4.9 Best Alternative to a Negotiated Agreement (BATNA)
- 4.10 Tactics for Negotiation Process

5. Group Decision Making

- 5.1 Group Decision Making Basics
- 5.2 Brainstorming
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- 5.5 Delphi Technique
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Sample Questions

1. What does negotiation process involves?

- A. Two or more parties try to create differences.
- B. Two or more parties try to resolve differences.
- C. Two or more parties try to avoid differences.
- D. None of the above

2. A study of human behavior in organizational settings is

- A. Individual behavior
- B. Group behavior
- C. Organizational behavior
- D. None of the above

3. Which process motivation is related to

- A. planning.
- B. controlling.
- C. leading.
- D. tactical decisions.

4. What is the basis of coercive power in negotiation?

- A. A capacity to seek information and consider the ideas of others.
- B. The control over resources desired by others.
- C. Punishment, authority and use of force, whereby others are compelled to behave a particular way.
- D. None of the above

5. Which requirement gathering technique, focuses on suggestions by domain experts?

- A. Alternative generation
- B. Affinity Diagram
- C. NGT
- D. Expert Judgement

Answers: 1 (B), 2 (C), 3 (C), 4 (C), 5 (D)

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- Certified Commercial Banker
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- Certified GAAP Accounting Standards Professional
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- Certified Tally 9.0 Professional
- Certified Treasury Market Professional
- Certified Wealth Manager

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- Certified Hadoop and Mapreduce Professional

➤ Cloud Computing

- Certified Cloud Computing Professional

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- Certified Interior Designer

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- Certified Social Media Marketing Professional
- Certified Inbound Marketing Professional
- Certified Digital Marketing Master

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